

Summary: IE – Operations – Lesson 2 – Defining first key milestone 2 – Video

What is your first milestone? What is critical right now?

From the overall framework of milestones presented in the class on Key Decisions, let's look at a specific subset of milestone criteria, with the goal of helping you focus on what is really key right now. The goal of this process is to help you develop the habit and instinct to focus on what is critical to do today. This doesn't mean that a leader shouldn't think long-term. A leader often needs to look at long-term, which is also a task that needs to be done 'today.' The question is: is it critical to think 'long-term' today?

The focal points

- Is your goal doable? Do you have reasonable odds of success? A big goal that you cannot execute yet is of no value. A vision is not enough. Can you translate your vision into actions and outcomes, so you can accomplish your goal with the resources you possess?
- What can you really do *right now*? BIG goals can be broken down into a series of manageable steps that you can do one at a time.
- What is critical 'right now'? What is most important right now? What is the real priority? How do you manage time-consuming little things and focus on what is most important?
- Is your goal measurable? Objective accomplishment is the basis for the confidence to enroll others.

What is your first milestone? How well does it fit with the criteria above?

Reflection Task:

What is your first milestone? How well does it fit with the following?

- Doable: reasonable odds of success (not overwhelming).
- What can you really do right now? BIG goals can be broken down into a series of manageable steps that you can do one at a time.
- What is critical right now? What is most important right now to build positive momentum?
- Measurable: Objective accomplishment is the basis for the confidence to enroll others.